

Report to Council

Report Title: 2021 Tenders for Products and Services – Calcium Chloride and Crushed Gravel

Prepared By: Gregg Furtney, Director of Operations

Department: Public Works

Date: April 13, 2021

Report Number: PW2021-12

File Number: C11PW, F18

Attachments:

Recommendation:

That the Council of the Municipality of Brockton hereby receives Report Number PW2021-12 – 2021 Tenders for Product and Services – Calcium Chloride and Crushed Gravel, prepared by Gregg Furtney, Director of Operations, and in doing so accepts the 2021 Tender Results and awards contracts to the following lowest bidders:

- A.) Calcium Chloride: Den-Mar Brines Inc. for \$259.92/ tonne = \$57,182.40, excluding HST.
 - a. As well as Da-Lee Dust Control Ltd as a secondary contractor on an as needed base
- B.) Crushed Gravel (Crush and Stockpile): Joe Kerr Limited: at \$ 2.75/ tonne, excluding HST.
- C.) Crushed Gravel (Crush and Apply): Joe Kerr Limited: at \$9.10/ tonne = \$273,000, excluding HST.

And further, in accordance with the RFT, the Municipality of Brockton shall have the option to renew the contracts for up to two (2) additional one (1) year periods.

Report:

Background:

Each Spring, the Public Works Department prepares and submits “Request for Tender” (RFT) for various Products and Services. This year, with the timing of the update of the Procurement Policy and associated processes, tendering was delayed. Timing however, remains a key factor for spring road maintenance (gravel and calcium chloride application) and to allow qualified bidders as much time as possible to submit their completed tender submissions, staff closed the bidding as late as possible. The closing date of the two (2) tenders (Crushed Gravel and Calcium Chloride) was Monday April 12th, 2021 at Noon. Gregg Furtney, Director of Operations, and Cally Mann, Municipal Executive Coordinator, opened the tenders. The results are below.

In 2020, the Municipality paid \$252.35/ tonne for Calcium Chloride, \$2.40/ tonne for crushed and stockpiled gravel, and \$7.60/ tonne for crushed and applied gravel.

Analysis:

Staff recommends that the Council of the Municipality of Brockton accept and award the contracts to the lowest tenders, Den-Mar Brines Limited for \$259.92 per tonne of Calcium Chloride and Joe Kerr Limited for \$2.75/ tonne of crushed and stockpiled gravel and \$9.10/ tonne of crushed and applied gravel. In addition, the Municipality would like to enter into a “standing offer contract”, as outlined in the RFP document with the two lowest priced successful bidders. The lowest priced Successful Bidder will be issued a purchase order for the initial requirement in the Scope of Work. Thereafter, the Municipality may directly issue purchase orders to either contractor, as selected by the Municipality, for future requirements under \$20,000. For future requirements valued at \$20,000 and over, the Municipality shall request quotes from the two (2) contractors and a purchase order will be issued to the contractor with the lowest priced quote. The Municipality shall have the option, but not the obligation, to renew the contracts for up to two (2) additional one (1) year periods.

Table 1: 2021 Tender Results

2021 Tender Results

Calcium Chloride

Bidder	Price per tonne	Total (pre-tax)
Den-Mar Brines Limited	\$259.92	\$57,182.40
Pollard Distribution Inc.	\$481.40	\$105,908.00
Da-Lee Dust Control Ltd.	\$399.84	\$87,964.80

Crushed Gravel - Crush and Apply

Bidder	Crush & Stockpile	Crush and Apply
Joe Kerr Limited	\$2.75	\$9.10

** Crush and apply approximately 30,000 tonne of gravel.

Sustainability Checklist:

What aspect of the Brockton Sustainable Strategic Plan does the content/recommendations in this report help advance?

- Do the recommendations help move the Municipality closer to its Vision? Yes
- Do the recommendations contribute to achieving Cultural Vibrancy? Yes
- Do the recommendations contribute to achieving Economic Prosperity? Yes
- Do the recommendations contribute to Environmental Integrity? Yes
- Do the recommendations contribute to the Social Equity? Yes

Financial Impacts/Source of Funding:

- Do the recommendations represent a sound financial investment from a sustainability perspective? Yes

The approved 2021 Public Works (Streets) Operating Budget will cover these tender results.

Reviewed By:

A handwritten signature in black ink, appearing to read 'Trish Serratore', with a stylized, flowing script.

Trish Serratore, Chief Financial Officer

Respectfully Submitted by:

A handwritten signature in blue ink, appearing to read 'Gregg Furtney', with a stylized, flowing script.

Gregg Furtney, Director of Operations

Reviewed By:

A handwritten signature in black ink, appearing to read 'Sonya Watson', with a stylized, flowing script.

Sonya Watson, Chief Administrative Officer