

## Tender Form

The following Tender Form shall be completed and included with the Tender.

For the Provision of: Centennial Park Pool Restoration

Submitted by: ONTARIO POOL COATINGS INCORPORATED  
Firm Name  
195 EXETER ROAD UNIT D NEL 1A4  
Address Postal Code

### Hereinafter Called the Proponent

To: Municipality of Brockton  
PO Box 68, 100 Scott Street  
Walkerton, ON, N0G 2V0

### Hereinafter Called the Municipality

The Proponent declares that:

1. No person(s), firm or Municipality, other than the Proponent, has any personal interest in this Tender or in the award for which this Tender is made;
2. No officer or employee of the Municipality is or will become interested directly or indirectly as a contracting party, partner, shareholder, surety or in any portion of the profits thereof, or in any of the monies to be derived, therefrom;
3. This Tender is made without any connection, comparison of figures, or arrangements with, or knowledge of any other Municipality, firm or person making a bid for the same and is in all respects without collusion or fraud; and
4. By signing this submission, I confirm I have read and understood the content and requirements of this Tender document;

### Acknowledgement to receipt of Addenda

This will acknowledge receipt of the following addenda and that the pricing quoted includes the provision set out in such addenda;

Addendum # Date Received

# 1 August 13<sup>th</sup> 2020


# \_\_\_\_\_

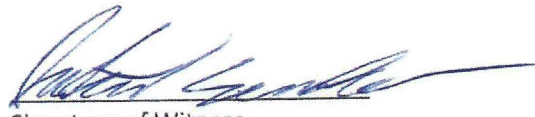


Check here if no Addenda received

Lowest or Any Bid Not Necessarily Accepted

Date AUGUST 10<sup>TH</sup>, 2020

  
Signature of Proponent

  
Signature of Witness

By my signature, I hereby confirm I am a principal, or have been duly authorized by the  
Principal/ Board of Ontario Pool Coatings Incorporated, to sign on behalf  
(Name of Firm)  
of the above named.

4.1 Pricing Tender Form

### Pricing Tender Form

The following form shall be completed and included with the Tender.

The price bid shall include for all professional fees, meetings, sub-consultant's charges, if any, and for all disbursements for mileage, meals, printing, equipment rental rates, associated office disbursements and any other activity relating to the completion of the Project. **The lump sum fee submitted shall not be exceeded without the prior written authorization of the Municipality.**

Description	Fee (Excluding HST)
Centennial Park Pool Restoration	\$ 133,480.00
	\$ 0.00
Total	\$ 133,480.00 + HST

Proponent: ONTARIO POOL COATINGS INCORPORATED Date August 10th 2020

Signature: 

#### 4.2 Tender Submission and Submission Label

The following Tender Submission Label shall be completed and attached to the one envelope in which both the Technical and Pricing envelopes are enclosed.

All Tenders must be delivered to the Municipality's office. Mailed, faxed, or electronically submitted Tenders will not be accepted.

Upon receipt of the Tender, the Finance Department will note the date and time the Tender was received on the front of the envelope in which the Tender is delivered.

### Tender Submission Label

Tender For: Centennial Park Pool Restoration

RFT Number: RFT REC2020-01

Closing Date and Time: August 17, 2020 at 2:00 pm Local Time

Company Name: ONTARIO POOL COATINGS INCORPORATED

Contact Person: DARREN BORLAND

Phone: 289-682-7122

Deliver to:

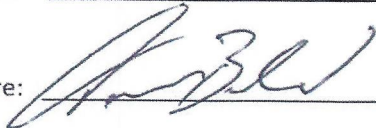
Municipality of Brockton  
PO Box 68, 100 Scott Street  
Walkerton, ON, N0G 2V0

4.3 Proponent Information Form

The following Proponent Information Form shall be completed and included with the Tender.

1	Proponent's Contact Individual:	DARREN BORLAND
2	Mailing Address:	195 EXETER ROAD UNIT D LONDON, ON N6L 1A4
3	Office Phone Number:	(289) 682-7122
4	Toll Free Phone Number:	SAME AS ABOVE
5	Mobile Phone Number:	SAME AS ABOVE
6	E-mail Address:	<del>XXXXXXXXXXXX@XXXXXX</del> INFO@ONTARIOPOOL COATINGS.CA
7	Website:	WWW.ONTARIOPOOLCOATINGS.CA WWW.ONTARIOSPECIALTYCOATINGS.CA
8	WSIB Account #:	7035858
9	HST Account #:	78073 4687

Proponent: Ontario Pool Coatings Incorporated

Signature:  Date AUGUST 10th 2020

4.4 Proponent's Ability and Experience Form

The following Proponent's Ability and Experience Form shall be completed and included with the Tender.

**Proponent's Ability and Experience Form**

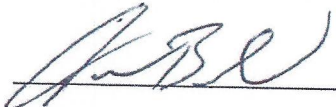
Proponents shall provide information below on previous, similar projects that have been successfully undertaken by the Proponent's firm in the past three (3) years.

Contract/Project #1	Insert Information
Name of reference municipality	FRANZ LENNARSON JAC INC
Name of Contact and Telephone number	Franz Lennarson 780-952-4656
Total Value (annual)	\$110,000
Description of Work	consultancy + additional labour for pool resurfacing
Additional Comments (optional)	West Edmonton Mall - largest pool in Canada

Contract/Project #2	Insert Information
Name of reference municipality	FLOYD BEATTIE MUNICIPALITY OF PORT HOPE
Name of Contact and Telephone number	905-376-0913
Total Value (annual)	\$150,000.00
Description of Work	Swimming Pool Restoration
Additional Comments (optional)	- paint removal - resurfacing - line installs

Contract/Project #3	Insert Information
Name of reference municipality	MATTHEW <del>BRAD</del> HALL HAMILTON CONSERVATION AUTHORITY
Name of Contact and Telephone number	905.525.2181 ext. 188
Total Value (annual)	\$48,000.00
Description of Work	CONCRETE REPAIRS + RESURFACING OF SPLASH PAD
Additional Comments (optional)	removal + restoration + resurfacing

Proponent: Ontario Pool Coatings Incorporated

Signature:  Date AUGUST 10TH 2020



**Walkerton, Ontario**

**Centennial Park Outdoor Restoration**

**Ontario Pool Coatings Incorporated**

**195 Exeter Road Unit D, London ON N6L 1A4**

**(289)682-7122**

[info@ontariopoolcoatings.ca](mailto:info@ontariopoolcoatings.ca) or  
[www.ontariospecialtycoatings.ca](http://www.ontariospecialtycoatings.ca)

[www.ontariopoolcoatings.ca](http://www.ontariopoolcoatings.ca) or  
[www.ontariospecialtycoatings.ca](http://www.ontariospecialtycoatings.ca)

**Owner/President: Darren Borland**

**Vice President: Ethan Grant**

**Job Site Supervisor: Jonathan Seemann**





### Company Background

Ontario Pool Coatings Incorporated (OPC Inc) was founded by myself, owner Darren Borland in 2016 with the sole focus of filling a hole in a niche market (Concrete Swimming Pool Restoration). Our company OPC Inc specializes in the restoration and resurfacing of concrete and fiberglass swimming pools across Southern Ontario. OPC Inc also has a sister company Ontario Specialty Coatings that specializes in concrete restoration as a whole rather than merely the pool industry. Over the last 4-5 years in business our company has also been recruited to work out of province (Alberta & New Brunswick) due to our experience and knowledge in our niche market.

Key projects that are relevant to the Centennial Park Outdoor Pool Restoration include but are not limited to:

- Hickory Ridge Trailer Park Pool Project (2500sq.ft)
  - Concrete Restoration and Thermo Plastic Installation
- West Edmonton Mall Wave Pool Resurfacing (55,000sq.ft)
  - Surface Preparation and Thermo Plastic Installation
- Magic Mountain New Brunswick Wave Pool Resurfacing (7000sq.ft)
  - Crack Repair and Thermo Plastic Installation
- Port Hope Municipal Pool Resurfacing (6500sq.ft)
  - Diamond Grind and Thermo Plastic Installation
- Thamesford Community Pool Resurfacing (5500sq.ft)
  - Sandblast, Concrete Restoration and Thermo Plastic Installation
- Wild Waterworks- Hamilton Splash Pad Resurfacing (6555sq.ft)
  - Diamond Grind and Epoxy Resin Application
- Four Points by Sheraton Pool Project (1800sq.ft)
  - Sandblast and Thermo Plastic Installation
- Hickory Grove Retirement Community Pool Project (2300sq.ft)
  - Sandblast and Thermo Plastic Installation

Key personnel that have worked on many if not all of the projects listed above and many more include:

- Darren Borland – Owner/President (founded company)
- Ethan Grant – Vice President (joined company in 2017)
- Jonathan Seemann – Job Site Supervisor (joined company in 2018)

Ethan Grant would be the Project Manager in this case and would be controlling the project with supervision from Owner (Darren Borland). Jonathan Seemann also has full capability of managing this project if the situation were to arise.

This project would not require any sub contractors as OPC Inc has all required assets between labour and equipment to complete the specified work. From several large grinders, scaffolding equipment,



experienced labourers, thermo plastic applicator equipment, our staff is fully equipped to manage this project from start to finish.

### **Methodology**

The key elements to this project are as follows:

#### **Step 1 (Demolition):**

- Removal of diving area
  - Safe, simple removal and disposal of the diving platform will be performed early on to remove the object from the working area
- Paint removal and concrete preparation
  - Nearly dustless diamond grinders will be used manually to remove all existing paint from the surface. This will take approximately 1-1.5 weeks to complete and will perfectly etch the substrate.
- Failed concrete removal
  - Chipping away of cement
- Pouring of new concrete
  - Use of Sika 1000 and Sika 123 as per manufacturers specifications
- Preparation of new concrete
  - Grinding of new concrete to smooth out and prepare for coating

#### **Step 2 (Testing):**

- All necessary testing to be completed including but not limited to:
  - Ph Test
  - Heat Test
  - Moisture Test

#### **Step 3:**

- Coating of entire pool
- Application of lines in pool

The methodology behind this plan is to be extremely meticulous and to take care of all preparation for the first 2 weeks. This will allow us to ensure we have a perfect substrate for our coating to adhere to. The reasoning for this is that the most important aspect of this particular project will be the preparation



work, as it is with most coatings. Taking care of all of the preparation work first will allow us to eliminate the mess as well.

The key municipal resources that will be required to complete these tasks will be washroom facilities, basic hydro and access to water for pressures washers and filling of buckets. These municipal resources will need to be available throughout the whole course of the project. It is preferred that we also have access to the facilities on Saturdays incase we feel the extra work day will help with obtaining substantial completion on time.

### Workplan/Schedule

Please find our schedule listed below:

- 1) **Start Date: Monday August 31<sup>st</sup> 2020**
  - Throughout the first week of work the goal will be to accomplish all demolition and to get a good start on the diamond grinding.
  - Diving platform should be removed
  - Troubled concrete should be removed and Re-poured
  - Diamond grinding should be well underway
- 2) **Site Visit/Meeting: Tuesday September 8<sup>th</sup> 2020**
  - Would be a good date for a site visit for all parties involved to see how majority of the preparation work had progressed
- 3) **Site Visit/Meeting: Monday September 14<sup>th</sup> 2020**
  - All preparation work should be completed or nearly completed
  - Testing will than occur
  - Potential beginning of application on walls and coping (walls and coping to be completed first)
- 4) **Site Visit/Meeting: Monday September 21<sup>st</sup> 2020**
  - If installation on the walls is not completed, they will be completed this week
  - Beginning of floor will begin
- 5) **Site Visit/Meeting: Monday September 28<sup>th</sup> 2020**
  - Floor and line installation will take place
- 6) **Finish Date: Prior to October 10<sup>th</sup> 2020**

\*Please note that we have left a fair amount of "buffer time" in the event weather or other unforeseen circumstances slow us down.

DARREN BORLAND

AUGUST  
13<sup>TH</sup> 2020

**CSIO**

# CERTIFICATE OF LIABILITY INSURANCE

This certificate is issued as a matter of information only and confers no rights upon the certificate holder and imposes no liability on the insurer.  
This certificate does not amend, extend or alter the coverage afforded by the policies below.

<b>1. CERTIFICATE HOLDER - NAME AND MAILING ADDRESS</b>				<b>2. INSURED'S FULL NAME AND MAILING ADDRESS</b>			
Municipality of Brockton				Ontario Pool Coatings Inc.			
100 Scott Street				195 Exeter Road Unit D			
P.O. Box 68							
walkerton	ON	POSTAL CODE	N0G 2V0	London	Ontario	POSTAL CODE	N6L 1A4

**3. DESCRIPTION OF OPERATIONS/LOCATIONS/AUTOMOBILES/SPECIAL ITEMS TO WHICH THIS CERTIFICATE APPLIES** (but only with respect to the operations of the Named Insured)  
 Certificate Holder will be Added as an Additional Insured with Respect to RFT No. REC 2020-01 Centennial Park Outdoor Pool Restoration Upon Award of Tender and Then Only with Respect to the Operations of the Named Insured Under the Commercial General Liability; Pool Linings & Floor Coverage Installation (Epoxy Flooring)

**4. COVERAGES**

This is to certify that the policies of insurance listed below have been issued to the insured named above for the policy period indicated notwithstanding any requirements, terms or conditions of any contract or other document with respect to which this certificate may be issued or may pertain. The insurance afforded by the policies described herein is subject to all terms, exclusions and conditions of such policies.

**LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS**

TYPE OF INSURANCE	INSURANCE COMPANY AND POLICY NUMBER	EFFECTIVE DATE YYYY/MM/DD	EXPIRY DATE YYYY/MM/DD	LIMITS OF LIABILITY (Canadian dollars unless indicated otherwise)		
				COVERAGE	DED.	AMOUNT OF INSURANCE
<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS MADE OR <input checked="" type="checkbox"/> OCCURRENCE <input checked="" type="checkbox"/> PRODUCTS AND / OR COMPLETED OPERATIONS <input type="checkbox"/> EMPLOYER'S LIABILITY <input checked="" type="checkbox"/> CROSS LIABILITY  <input type="checkbox"/> WAIVER OF SUBROGATION  <input checked="" type="checkbox"/> TENANTS LEGAL LIABILITY <input type="checkbox"/> POLLUTION LIABILITY EXTENSION <input type="checkbox"/> <input type="checkbox"/>	Gore Mutual Insurance Company - 9029044	2020/03/20	2021/03/20	COMMERCIAL GENERAL LIABILITY BODILY INJURY AND PROPERTY DAMAGE LIABILITY - GENERAL AGGREGATE - EACH OCCURRENCE  PRODUCTS AND COMPLETED OPERATIONS AGGREGATE  <input checked="" type="checkbox"/> PERSONAL INJURY LIABILITY OR <input type="checkbox"/> PERSONAL AND ADVERTISING INJURY LIABILITY  MEDICAL PAYMENTS  TENANTS LEGAL LIABILITY  POLLUTION LIABILITY EXTENSION  	\$1,000	\$5,000,000 \$5,000,000 \$5,000,000 \$2,500 \$500,000
<input checked="" type="checkbox"/> NON-OWNED AUTOMOBILES	Gore Mutual Insurance Company -	2020/03/20	2021/03/20	NON-OWNED AUTOMOBILES		\$2,000,000
<input checked="" type="checkbox"/> HIRED AUTOMOBILES	Gore Mutual Insurance Company -	2020/03/20	2021/03/20	HIRED AUTOMOBILES		
<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> DESCRIBED AUTOMOBILES <input checked="" type="checkbox"/> ALL OWNED AUTOMOBILES <input checked="" type="checkbox"/> LEASED AUTOMOBILES ** ** ALL AUTOMOBILES LEASED IN EXCESS OF 30 DAYS WHERE THE INSURED IS REQUIRED TO PROVIDE INSURANCE	Gore Mutual Insurance Company - 2171978	2020/03/31	2021/03/31	BODILY INJURY AND PROPERTY DAMAGE COMBINED  BODILY INJURY (PER PERSON)  BODILY INJURY (PER ACCIDENT)  PROPERTY DAMAGE  		\$2,000,000
<b>EXCESS LIABILITY</b> <input type="checkbox"/> UMBRELLA FORM <input type="checkbox"/>				EACH OCCURRENCE  AGGREGATE  		
<b>OTHER LIABILITY (SPECIFY)</b> <input type="checkbox"/>  <input type="checkbox"/>						

**5. CANCELLATION**

<b>6. BROKERAGE/AGENCY FULL NAME AND MAILING ADDRESS</b>				<b>7. ADDITIONAL INSURED NAME AND MAILING ADDRESS</b> (Commercial General Liability- but only with respect to the operations of the Named Insured)			
TG Group Inc 920 1st Avenue West Suite 300							
Owen Sound	ON	POSTAL CODE	N4K 4K5				
BROKER CLIENT ID: BORLA1				POSTAL CODE			

**8. CERTIFICATE AUTHORIZATION**

ISSUER TG Group Inc	CONTACT NUMBER(S) TYPE Main NO. (519) 370-2006 TYPE NO.
AUTHORIZED REPRESENTATIVE Kelly-Ann Arsenault	TYPE NO. TYPE NO.
SIGNATURE OF AUTHORIZED REPRESENTATIVE	DATE August 04, 2020 EMAIL ADDRESS kelly@tg-group.ca

## Workplace Injury Summary Report

ONTARIO POOL COATINGS INCORPORATED  
ONTARIO POOL COATINGS  
D-1 95 EXETER RD  
LONDON ON N6L 1A4

(Lost Time Injuries)

By: FIRM

Firm Number: 768421PV  
Account Number: 7035858  
Firm Earliest Start Date: Feb 08, 2017

**IMPORTANT NOTE:**

- This report has been updated to exclude no-lost-time injuries. This brings our injury reporting in-line with other jurisdictions.
- When the rate framework is introduced in 2020, the current experience rating programs (NEER, CAD7 & MAP) will end.

### 487 - G5: SPECIALTY TRADES CONSTRUCTION

Earliest Coverage Start Date: Jan 01, 2020

Year	Fatal Diseases	Fatal Traumatism	# LTI	* LTI Freq.	* Award Year YTD Days Lost	* Injury Year LTD Days Lost	* FTE Workers	* Severity Rate
YTD 2020	0	0	0					

Class/Subclass LTI Freq

### 711 - ROADBUILDING AND EXCAVATING

Earliest Coverage Start Date: Feb 08, 2017

Year	Fatal Diseases	Fatal Traumatism	# LTI	* LTI Freq.	* Award Year YTD Days Lost	* Injury Year LTD Days Lost	* FTE Workers	* Severity Rate	NEER Perf. Index
2019	0	0	0	0.00	0.00	0.00	2.60	0.00	N/A
2018	0	0	0	0.00	0.00	0.00	1.20	0.00	N/A
2017	0	0	0	0.00	0.00	0.00	0.60	0.00	N/A

Rate Group LTI Freq
0.83
0.92
0.99

### FIRM TOTAL

Year	Fatal Diseases	Fatal Traumatism	# LTI	* LTI Freq.	* Award Year YTD Days Lost	* Injury Year LTD Days Lost	* FTE Workers	* Severity Rate	CAD-7 Perf. Index	MAP Adj. Results
YTD 2020	0	0	0						N/A	N/A
2019	0	0	0	0.00	0.00	0.00	2.60	0.00	N/A	N/A
2018	0	0	0	0.00	0.00	0.00	1.20	0.00	N/A	N/A
2017	0	0	0	0.00	0.00	0.00	0.60	0.00	N/A	N/A

# Workplace Injury Summary Report

(Lost Time Injuries)

Firm Number: 768421PV

By: FIRM

Account Number: 7035858

## GLOSSARY

Column Heading	Long Name	Definition
Fatal Diseases	Number of occupational disease fatalities for the accident year	An occupational disease that results in the death of the worker.
Fatal Traumatism	Number of traumatic fatalities for the accident year	A work-related accident that results in the death of the worker.
# LTI	Number of allowed non-fatal lost time injuries for the accident year	A "lost time" claim is created when a worker suffers a work-related injury that results in being off work past the day of accident, a loss of wages/earnings, or a permanent disability/impairment.
LTI Freq.	Lost time injury frequency	Calculation on the number of allowed fatal and non-fatal LTI claims divided by the derived hours worked multiplied by 200,000.
Award Year YTD Days Lost	Year-to-Date days lost for all claims in the calendar year (regardless of accidents dates)	The number of equivalent full working days lost authorized for all claims (regardless of accidents dates) where temporary benefits have been awarded in the calendar year.
Injury Year LTD Days Lost	Life-to-Date days lost for claims with injuries that occurred in the calendar year	The number of equivalent full working days lost authorized for all claims with injuries that occurred within the calendar year, where temporary benefits have been awarded
FTE Workers	Full time equivalent workers	An estimated number of full time equivalent workers based on the average hourly wage for the rate group/class/sub class and the firm's insurable earnings for the calendar year, assuming a person works an average of 2,000 hours per year.
Severity Rate	Severity Rate	Year-To-Date Days lost regardless of the accident dates divided by the full time equivalent worker multiplied by 100.
NEER Perf. Index	NEER Performance index (available only if firm meets criteria for NEER program)	Calculated at the firm-rate level. A comparison between the firm-rate's NEER cost record and the expected costs. If the costs are higher (lower) than expected, a surcharge (refund) is calculated. i.e.: 0.00 to 0.99 = refund 1.00 = no refund or surcharge 1.01 to 4.00 = surcharge
CAD-7 Perf. Index	CAD-7 performance index (available only if firm meets criteria for CAD-7 program)	Calculated at the account level. Indicates the account overall performance based on its two-year cost and frequency records. It ranges from the best performance at 1.000 to the worst at -4.000.
MAP Adj. Results	Merit Adjusted Premium (MAP) results (available only if firm meets criteria for MAP program)	Calculated at the firm level. The MAP program applies a percentage increase/decrease to a firm's premium rate, depending on the firm's average premiums and the number of claims costing more than \$500 in a three year period. Employers with a better than expected performance received a premium discount and those with a worse than expected performance received a premium increase.
Rate Group/Class Subclass	Rate Group will be replaced by the Class/Subclass when the rate framework is implemented in 2020.	As of January 1, 2020, the Rate Framework will replace the existing classification system. All new claims will be reported under a Class/Subclass and NAICS code. This is adapted from the North American industry Classification system (NAICS), a standard structure by which Statistics Canada and the Canada Revenue Agency classify all employers across Canada. See the WSIB website for more information on the Rate Framework.

## Your clearance(s) / Vos certificats de décharge

We confirm that the business(es) listed below are active and in good standing with us.  
 Nous confirmons que la ou les entreprises énumérées ci-dessous sont actives et que leurs comptes sont en règle.

Contractor legal or trade name / Raison sociale ou appellation commerciale de l'entrepreneur	Contractor address / Adresse de l'entrepreneur	Contractor NAICS Code and Code Description / Code du SCIAN de l'entrepreneur et description	Clearance certificate numéro du certificat de décharge	Validity period (dd-mm-yyyy) / Période de validité (jj- mmm-aaaa)
ONTARIO POOL COATINGS INCORPORATED / ONTARIO POOL COATINGS	D-195 EXETER RD, LONDON, ON, N6L1A4, CA	238990: All other specialty trade contractors	A0000GRWBJ	20-May-2020 to 19-Aug-2020

*Will Renew when on site or work is cleared to begin*

Under Section 141 of the *Workplace Safety and Insurance Act*, the WSIB waives our right to hold the principal (the business that has entered into a contractual agreement with the contractor/subcontractor) liable for any unpaid premiums and other amounts the contractor may owe us for the validity period specified.  
 Aux termes de l'article 141 de la *Loi sur la sécurité professionnelle et l'assurance contre les accidents du travail*, la WSIB renonce à son droit de tenir l'entrepreneur principal (l'entreprise qui a conclu une entente contractuelle avec l'entrepreneur ou le sous-traitant) responsable de toute prime impayée et autre montant que l'entrepreneur pourrait lui devoir pour la période de validité indiquée.