

**REPORT TO: SAUGEEN MOBILITY & REGIONAL TRANSIT BOARD OF DIRECTORS
MEMBER CAOS, CLERKS AND COUNCILS**

FROM: ROGER COOK, MANAGER

DATE: APRIL 16, 2020

REPORT: RAC2020-22

SUBJECT: 2020 FIRST QUARTER OPERATIONAL REPORT

REPORT:

Attached please find 2020 vs 2019 ridership statistics and actual versus budget financial statistics to March 31, 2020.

After SMART having its busiest January ever and nearly its busiest ever February, ridership fell off the cliff as the Covid-19 outbreak and subsequent restrictions devastated ridership.

Overall 2020 ridership to March 31 is down 10.7% to 6419 rides from 7189 in 2019. User fees have totaled \$83,255.75, down 7.1% from \$89,640.15 in the first quarter of 2019. Average revenue per ride has been \$12.97, up 4.00% from \$12.47 a year ago.

Individual rides have totaled 5676 including 619 attendant rides. This is down 9.6% from 6280 individual rides in 2019. Group excursion rides have totaled 743, down 17.9% from 905 a year ago.

Financially, SMART is managing. As of this writing, all partners have paid their interim contributions. The MTO baseline local revenue requirement is not an issue since municipal contributions will exceed the baseline in 2020.

MTO Gas Tax funding of \$710,540 for 2020 has NOT been received. This is costly as SMART is incurring borrowing costs associated with the as yet unfunded final 2019 operating deficit. MTO funding has historically been received in late March and early April.

Expenses to March 31 have totaled \$378,841.42, down 12.62% compared to 2019 expenses of \$433,548.84. The gross operating deficit was \$295,594.67 compared to \$344,048.69 a year ago. Insurance costs have not been amortized on this report, so there will be a further expense of about \$20,000 for the first quarter. The cost of the health benefit plan is higher due to adjustments and higher premiums. As well, SMART is currently maintaining coverage for laid off staff.

SMART currently has no new vehicles on order however SMART's projects under ICIP funding have been approved.

RECOMMENDATION:

I recommend this report be approved and sent to member councils.

Respectfully submitted,



Roger Cook
Manager

RIDERSHIP STATISTICS SUMMARY - 2020 to March 31

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	CHANGE
Arran-Elderslie	234 128	195 115	127 138										556 381	45.93%
Brockton	320 215	337 231	235 344										892 790	12.91%
Chatsworth	157 113	184 110	111 160										452 383	18.02%
Hanover	640 659	499 572	308 691										1447 1922	-24.71%
Huron-Kinloss	189 125	167 121	81 237										437 483	-9.52%
Kincardine	265 225	192 263	122 263										579 751	-22.90%
Saugeen Shores	453 474	480 463	294 577										1227 1514	-18.96%
Southgate	120 20	88 63	70 58										278 141	97.16%
West Grey	218 206	190 208	141 346										549 760	-27.76%
SUB-TOTALS	2596 2165	2332 2146	1489 2814	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	6417 7125	-9.94%
OTHER	0 0	2 0	0 0										2 0	
HCSS - out of area	0 20	0 20	0 24										0 64	
Grey-Bruce STS	0 0	0 0	0 0										0 0	
TOTALS	2596 2185	2334 2166	1489 2838	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	6419 7189	-10.71%

SAUGEEN MOBILITY

and REGIONAL TRANSIT

2020 OPERATIONAL BUDGET vs ACTUAL as at March 31, 2020

	2019 at Mar 31	2020 at Mar 31	2019 vs 2018	BUDGET 2020	ACTUAL vs BUDGET 25%
Individual Rides	6280	5676	90.38%	24000	23.65%
Group Rides	905	743	82.10%	7450	9.97%
REVENUE					
Municipal funding					
Arran-Elderslie	\$ 24,000.00	\$ 30,000.00	125.00%	\$ 51,155.61	58.64%
Brockton	\$ 40,000.00	\$ 55,000.00	137.50%	\$ 98,535.79	55.82%
Chatsworth	\$ 20,000.00	\$ 30,000.00	150.00%	\$ 50,221.57	59.74%
Hanover	\$ 70,000.00	\$ 80,000.00	114.29%	\$ 150,546.05	53.14%
Huron-Kinloss	\$ 23,000.00	\$ 30,000.00	130.43%	\$ 54,836.86	54.71%
Kincardine	\$ -	\$ 55,000.00		\$ 98,364.90	55.91%
Saugeen Shores	\$ 65,000.00	\$ 70,000.00	107.69%	\$ 131,833.61	53.10%
Southgate	\$ 15,000.00	\$ 20,000.00	133.33%	\$ 32,838.79	60.90%
West Grey	\$ 38,188.73	\$ 45,000.00	117.84%	\$ 81,666.82	55.10%
Sub-total	\$ 295,188.73	\$ 415,000.00	140.59%	\$ 750,000.00	55.33%
Municipal contracts					
User fees - Individuals	\$ 86,202.15	\$ 79,376.75	92.08%	\$ 342,500.00	23.18%
User fees - Group Excursions	\$ 3,298.00	\$ 3,870.00	117.34%	\$ 37,500.00	10.32%
User fees - School Transportation	\$ -	\$ -		\$ -	
Donations	\$ 1,968.80	\$ 1,325.00	67.30%	\$ 4,000.00	33.13%
Other	\$ 392.94	\$ 273.18	69.52%	\$ 2,000.00	13.66%
NET LOCAL REVENUE	\$ 387,050.62	\$ 499,844.93	129.14%	\$ 1,136,000.00	44.00%
MTO BASELINE 'EXPENDITURE'	\$ 496,004.00	\$ 505,924.00	102.00%	\$ 505,924.00	
EXPENSES - net of HST					
Audit - not an eligible MTO expense	\$ -	\$ -		\$ 19,000.00	
Advertising & Website	\$ 2,349.41	\$ 51.32	2.18%	\$ 4,000.00	1.28%
Bad debts & Collection	\$ 314.65	\$ 88.40	28.09%	\$ 4,000.00	2.21%
Bank charges	\$ 530.10	\$ 457.74	86.35%	\$ 2,000.00	22.89%
Credit/Debit Card charges	\$ 501.12	\$ 531.14	105.99%	\$ 2,000.00	26.56%
Interest	\$ 1,154.29	\$ 151.72	-13.14%	\$ 2,000.00	-7.59%
Insurance - liability & property	\$ 1,630.17	\$ -		\$ 6,000.00	
Legal	\$ -	\$ -		\$ 3,000.00	
Membership fees	\$ 2,522.63	\$ -		\$ 2,500.00	
Driver Training, Apparel, Misc	\$ 914.28	\$ 624.21	68.27%	\$ 7,000.00	8.92%
MTO Liason	\$ -	\$ -		\$ 8,000.00	
Office Supplies & Postage	\$ 4,361.14	\$ 3,034.04	69.57%	\$ 16,500.00	18.39%
Computer System	\$ 3,374.39	\$ 2,860.89	84.78%	\$ 30,000.00	9.54%
Office Rent	\$ 1,563.87	\$ 3,482.70	222.70%	\$ 15,000.00	23.22%
Telephones	\$ 8,161.10	\$ 6,823.16	83.61%	\$ 30,000.00	22.74%
Travel, Meals, Parking, etc	\$ 603.80	\$ 693.22	114.81%	\$ 3,000.00	23.11%
Vehicles					
Fuel - cost less federal rebate	\$ 39,685.30	\$ 45,092.71	113.63%	\$ 168,000.00	26.84%
Insurance	\$ 13,228.74	\$ -		\$ 53,000.00	
Licenses	\$ -	\$ -		\$ 6,000.00	
Maintenance	\$ 30,688.41	\$ 26,405.68	86.04%	\$ 106,000.00	24.91%
Wages & Benefits					
Group Benefit Plan	\$ 8,677.13	\$ 15,259.60	175.86%	\$ 48,000.00	31.79%
Drivers	\$ 217,659.54	\$ 189,267.27	86.96%	\$ 825,000.00	22.94%
Office	\$ 61,823.66	\$ 57,723.28	93.37%	\$ 250,000.00	23.09%
Statutory Benefits & EHT	\$ 33,805.11	\$ 26,597.78	78.68%	\$ 126,000.00	21.11%
NET EXPENSES	\$ 433,548.84	\$ 378,841.42	87.38%	\$ 1,736,000.00	21.82%
NET OPERATING SURPLUS (DEFICIT)	-\$ 46,498.22	\$ 121,003.51		-\$ 600,000.00	
Provincial Gas Tax Funding - operating	\$ -	\$ -		\$ 600,000.00	
NET SURPLUS (DEFICIT)	-\$ 46,498	\$ 121,004		\$ -	

2020 Amortization of Capital Assets will be approximately \$200,000