

## Report to Council

**Report Title:** Purchase of Replacement Grader  
**Prepared By:** Nicholas Schnurr, Director of Operations  
**Department:** Operations – Public Works  
**Date:** March 18, 2025  
**Report Number:** PW2025-03 **File Number:** C110P

### Attachments:

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### Recommendation:

That the Council of the Municipality of Brockton hereby receives Report Number PW2025-03 - Purchase of Replacement Grader, prepared by Nicholas Schnurr, Director of Operations and in doing so approves additional funds from the Roads Equipment Reserve Fund to be used for the procurement of the grader and equipment in the total amount of \$740,000 + HST.

### Report:

#### Background:

During the 2025 Brockton Municipal Budget deliberations, \$700,000 was approved for the purchase of a replacement road grader. The current unit is 18 years old and barely able to perform maintenance duties, without extensive repairs. After budget approval, staff utilized the Canoe Procurement strategy, as per the Brockton Procurement Policy, to realize the best price available to the Municipality.

The total cost came in just over budget at \$740,000 plus HST.

#### Analysis:

Staff have been diligent in finding a Canadian business to support within the bounds of the procurement policy. Using the Canoe procurement strategy, staff sought the quote from Brandt Tractor, a Canadian, family-owned business by Gavin Semple (chairman) and Shaun Semple (CEO) and his sons, based out of Regina, SK. Brandt Tractor is the largest Canadian owned dealer of Deere heavy construction equipment, with a warehouse in Grimsby, ON and parts warehouses in London, Cambridge, Barrie and other locations. Most of the daily and monthly maintenance parts are available locally, within the Municipality of Brockton. Brandt offers two mobile mechanics, operating locally, within 15 minutes of our shop locations. Operations staff have spoken very highly of the parts availability and quick local service they offer on our existing equipment.

Staff have gone through the price quote with a fine-tooth comb and note the following.

1. Brockton is supporting buying from a Canadian, family-owned business.
2. Since 2019, the price of road graders has increased substantially.
3. Through the Canoe Procurement strategy, a savings of 43% will be realized by the municipality on the purchase of this equipment.
4. Included is a 5-year extended warranty which covers up to 5 years or 5,000 hours on full machine, including parts, labour and service travel.
5. The unit priced is the exact model of the more recent (2019) replacement graders. Deere 772GP.
6. The price includes all the winter and summer maintenance add-ons (plow, wing, harness, packer, etc.) that are required for maintenance activities.

This equipment is among some of the most used and most important in the fleet, working year-round to maintain the roads in all weather conditions. Staff recommend approval of the additional \$40,000 plus HST to be funded from Roads Equipment Reserve Fund.

**Strategic Action Plan Checklist:**

What aspect of the Brockton Strategic Action Plan does the content/recommendations in this report help advance?

- |   |     |
|---|-----|
| • Recommendations help move the Municipality closer to its Vision                       | Yes |
| • Recommendations contribute to achieving Heritage, Culture, and Community              | N/A |
| • Recommendations contribute to achieving Quality of Life                               | Yes |
| • Recommendations contribute to achieving Land Use Planning and the Natural Environment | N/A |
| • Recommendations contribute to achieving Economic Development                          | N/A |
| • Recommendations contribute to achieving Municipal Governance                          | Yes |

**Financial Impacts/Source of Funding:**

- Do the recommendations represent a sound financial investment from a sustainability perspective? Yes

The additional \$40,000 plus HST will be funded from the Roads Equipment Reserve Fund.

**Reviewed By:**



Trish Serratore, Chief Financial Officer

**Respectfully Submitted by:**



Nicholas Schnurr, Director of Operations

**Reviewed By:**

A handwritten signature in black ink, appearing to read "Sonya Watson", with a long, sweeping horizontal flourish extending to the right.

Sonya Watson, Chief Administrative Officer