

Report to Council

Report Title:	Tender Results – Gravel and Calcium Chloride		
Prepared By:	Nicholas Schnurr, Director of Operations		
Department:	Operations - Public Works		
Date:	February 25, 2025		
Report Number:	PW2025-02	File Number:	C11PW
Attachments:	N/A		

Recommendation:

That the Council of the Municipality of Brockton hereby receives Report Number PW2025-02 – Tender Results – Gravel and Calcium Chloride, prepared by Nicholas Schnurr, Director of Operations and in doing so approves staff awarding the contracts to the following lowest bidders:

- A) Calcium Chloride: DA-Lee Dust Control for \$582.62/tonne
- B) Crushed Gravel (Crush and Stockpile): Walker Aggregates at \$3.00/tonne, excluding HST
- C) Crushed Gravel (Crush and Apply): Walker Aggregates at \$8.95/tonne, excluding HST

And further, the Municipality shall have the option to renew the contracts for up to one (1) more additional one (1) year period.

Report:

Background:

Each spring, the Public Works Department prepares and submits “Requests for Tender” (RFT) for various Products and Services. Last year, Council approved the tender results in Report PW2024-04 with the option for contract renewals for two (2) additional one (1) year periods.

In 2024, the lowest bidder for the Gravel Tender was Joe Kerr for Crush and Apply (\$10.40/tonne excluding HST) and for Crush and Stockpile (\$3.10/tonne excluding HST).

In 2024, the lowest bidder for the Calcium Chloride Tender was Da-Lee Dust Control for \$566.30/tonne, excluding HST.

Under the Purchasing and Procurement Policy, staff are required to request quotes from the two lowest bidders in the event of a possible contract renewal.

Analysis:

Staff requested quotes from the two lowest bidders, as shown below. Staff recommend accepting and awarding the lowest tenders to Walker Aggregates for \$3.00/ tonne of crushed and stockpiled gravel and \$8.95/ tonne of crushed and applied gravel and Da-Lee Dust Control Ltd. for \$582.62/tonne of Calcium Chloride. Staff note that last year Joe Kerr was awarded the Gravel tender and would like to enter into a “standing offer contract”, as outlines in the RFP document with the two lowest success bidders. The lowest priced Successful Bidder (Walker Aggregates) will be issued a purchase order for the initial requirement in the Scope of Work. Thereafter, the Municipality may directly issue purchase orders to either contractor, as selected by the Municipality, for future requirements under \$20,000. For future requirements valued at \$20,000 and over, the Municipality shall request quotes from the two (2) contractors and a purchase order will be issued to the contractor with the lowest priced quote. The Municipality shall have the option, but not the obligation, to renew the contracts for up to one (1) more additional one (1) year periods.

Table 1: 2025 Results for Gravel

Company Name	Crush and Applied Gravel	Crushed and Stockpile
Walker Aggregates	\$8.95	\$3.10
Joe Kerr	\$10.71	\$3.00

*Crush and Apply is approximately 30,000 tonnes of gravel

** HST is excluded in the cost per tonne

Table 2: 2025 Results for Calcium Chloride

Company Name	Calcium per Tonne	Total Price
Da-Lee Dust Control	\$582.62	\$128,176.40
Pollards Distributing	\$639.00	\$140,580.00

*Based on estimated 220 tonnes

** HST is excluded in the cost per tonne

Strategic Action Plan Checklist:

What aspect of the Brockton Strategic Action Plan does the content/recommendations in this report help advance?

- Recommendations help move the Municipality closer to its Vision Yes
- Recommendations contribute to achieving Heritage, Culture, and Community N/A
- Recommendations contribute to achieving Quality of Life Yes
- Recommendations contribute to achieving Land Use Planning and the Natural Environment N/A
- Recommendations contribute to achieving Economic Development Yes
- Recommendations contribute to achieving Municipal Governance Yes

Financial Impacts/Source of Funding:

- Do the recommendations represent a sound financial investment from a sustainability perspective? Yes

The approved 2025 Public Works (Streets) Operating Budget includes the cost of these tenders.

Reviewed By:



Trish Serratore, Chief Financial Officer

Respectfully Submitted by:



Nicholas Schnurr, Director of Operations

Reviewed By:



Sonya Watson, Chief Administrative Officer