

Report to Council

Report Title: 2023 Tender for Products and Services – Calcium Chloride and Crushed Gravel

Prepared By: Nicholas Schnurr, Director of Operations

Department: Public Works

Date: February 14, 2023

Report Number: PW2023-05 **File Number:** C11PW, F18

Attachments: N/A

Recommendation:

That the Council of the Municipality of Brockton hereby receives Report Number PW2022-05 – 2023 Tenders for Product and Services – Calcium Chloride and Crushed Gravel, prepared by Nicholas Schnurr, Director of Operations, and in doing so accepts the 2023 tender results and awards contracts to the following lowest bidders:

- A.) Calcium Chloride: Den-Mar Brines Inc. for \$324.09/ tonne = \$71,299.80, excluding HST.
As well as Da-Lee Dust Control Ltd as a secondary contractor on an as needed base
- B.) Crushed Gravel (Crush and Stockpile): Joe Kerr Limited: at \$ 3.10/ tonne, excluding HST.
- C.) Crushed Gravel (Crush and Apply): Joe Kerr Limited: at \$10.40/ tonne = \$312,000, excluding HST.

And further, the Municipality of Brockton shall have the option to renew the contracts for up to two (2) additional one (1) year periods.

Report:

Background:

Each spring, the Public Works Department prepares and submits “Request for Tender” (RFT) for various Products and Services. The closing date of the tender was Wednesday, February 8th, 2023 at 1:00pm. Nicholas Schnurr, Director of Operations, and John Strader, Operations Manager, opened the tenders.

In 2022, the Municipality paid \$272.92/ tonne for Calcium Chloride; \$4.65 per tonne for crush and stockpile and \$9.65 for crushed and applied gravel (approximately 30,000 tonnes).

Analysis:

Staff recommends that the Council of the Municipality of Brockton accept and award the contracts to the lowest tenders, Den-Mar Brines Limited for \$324.09/tonne of Calcium Chloride and Joe Kerr Limited for \$3.10/

tonne of crushed and stockpiled gravel and \$10.40/ tonne of crushed and applied gravel. In addition, the Municipality would like to enter into a “standing offer contract”, as outlined in the RFP document with the two lowest priced successful bidders. The lowest priced Successful Bidder will be issued a purchase order for the initial requirement in the Scope of Work. Thereafter, the Municipality may directly issue purchase orders to either contractor, as selected by the Municipality, for future requirements under \$20,000. For future requirements valued at \$20,000 and over, the Municipality shall request quotes from the two (2) contractors and a purchase order will be issued to the contractor with the lowest priced quote. The Municipality shall have the option, but not the obligation, to renew the contracts for up to two (2) additional one (1) year periods.

Table 1: 2023 Tender Results for Calcium Chloride

Company Name	Calcium Chloride	Price (2023)
Den-Mar Brines Ltd.	\$324.09	\$71,299.80
Da-Lee Dust Control Ltd.	\$546.72	\$120,278.40
Pollard Distribution Inc.	\$579.50	\$127,490.00

** HST is excluded in the cost per tonne.

Table 2: 2023 Tender Results for Crushed and Applied Gravel

Company Name	Crushed and Applied Gravel	Crushed and Stockpiled
Joe Kerr	\$10.40	\$3.10
Walkers	\$13.25	\$4.65

* Crush and Apply approximately 30,000 tonne of gravel.

** HST is excluded in the cost per tonne.

Strategic Action Plan Checklist:

What aspect of the Brockton Strategic Action Plan does the content/recommendations in this report help advance?

- Recommendations help move the Municipality closer to its Vision N/A
- Recommendations contribute to achieving Heritage, Culture, and Community N/A
- Recommendations contribute to achieving Quality of Life N/A
- Recommendations contribute to achieving Land Use Planning and the Natural Environment N/A
- Recommendations contribute to achieving Economic Development N/A
- Recommendations contribute to achieving Municipal Governance N/A

Financial Impacts/Source of Funding:

- Do the recommendations represent a sound financial investment from a sustainability perspective? Yes

The approved 2023 Public Works (Streets) Operating Budget will cover these tender results.

Reviewed By:



Trish Serratore, Chief Financial Officer

Respectfully Submitted by:



Nicholas Schnurr, Director of Operations

Reviewed By:



Sonya Watson, Chief Administrative Officer