

Physician Recruitment Goals and Objectives

Purpose

Volunteer citizen committee, tasked with promoting Brockton and area and providing a welcoming environment for potential new doctors to the area.

2021 In Review

Successful recruitment of one physician.

2022 Goals and Objectives

Currently working toward recruitment of 4 physicians

Summary of Significant Changes

- Increase in budget is in line with historical budgets
- Anticipating increase recruitment efforts which include attending recruitment events once again.
- Increase in Reserve Fund contribution to support the financial needs for the four physicians required

Physician Recruitment Operating Budget Summary

	2021 approved budget	2022 draft budget	2022 budget change	2022 budget change
Revenue				
Reserve Funds	\$0	\$0	\$0	0%
Total Revenue	\$0	\$0	\$0	0%
Expense				
Physician Agreements	\$11,550	\$64,350	(\$52,800)	457.14%
Total Expense	\$11,550	\$64,350	(\$52,800)	457.14%
Net Difference	(\$11,550)	(\$64,350)	(\$52,800)	457.14%



Report to
Municipality of Brockton
from
Physician Recruitment & Retention Committee
of Brockton and South Bruce

Mayor Peabody & Members of Council,

For 2022, the Brockton and Area Physician Recruitment Committee would like to request an increased budget from 2021 that is in line with our historical budget prior to 2021. Our request is \$13,350 for operational costs and \$51,000 for reserves for physician contracts, for a total request of \$64,350. Our total proposed budget for 2022 is \$85,800 including our ask from South Bruce.

In 2022, we are hoping to get back into more recruitment events, which have traditionally been a significant portion of our cost. Because of this, our expenses in 2022 will be up compared to 2021, but our operating budget request is still lower than any year prior to 2021, primarily because we have eliminated the paid recruiter position and are operating solely on a volunteer basis.

Our reserve request is up from the past couple years because we have more physician spaces to fill. We have not yet filled the two positions that we were hoping to fill in 2021, and we have a physician leaving in the very near future who has a large practice and will require two physicians to replace. Given this information, we have current need for four physicians. If our budget were approved, we would have sufficient finances to be able to sign the four physicians that are necessary to fill our vacancies.

**MUNICIPALITY OF BROCKTON
OPERATING
BUDGET FOR PHYSICIAN RECRUITMENT
2022**

PARTICULARS 01-3148	ACCOUNT NUMBER	2020	2021		2022	% Increase from PY
		ACTUAL	ACTUAL	BUDGETED	BUDGETED	
EXPENDITURES						
Physician Recruit-Legal Services	1310	-	-	-	-	0.00%
Physician Recruit-Locum Accommod	1431	7,328	7,764	8,200	8,000	-2.44%
Physician Recruit-Candidate Hosted WKED	1432	121	484	1,500	1,500	0.00%
Physician Recruit-Dr. Appreciation	1433	-	42	700	1,000	42.86%
Physician Recruit-Advertising & Promo	1434	554	450	700	1,000	42.86%
Physician Recruit-Supplies & Materials	1435	-	-	100	100	0.00%
Physician Recruit-Events & fees	1436	-	-	2,000	4,000	100.00%
Physician Recruit-Travel, meal, accommod	1437	-	-	-	-	0.00%
Physician Recruit-Recruiter Salary	1438	-	-	800	800	0.00%
Physician Recruit-Recruiter Mileage	1439	-	-	-	-	0.00%
Physician Recruit-Contact Retention	1440	-	-	-	-	0.00%
Physician Recruit-Discovery Week	1441	-	-	600	600	0.00%
Physician Recruit-Miscellaneous	1442	-	-	800	800	0.00%
Service Agreement-Dr Ambre	1450	-	-	-	-	0.00%
Service Agreement-Dr Alqas	1451	-	-	-	-	0.00%
Service Agreement-Third Doctor	1452	-	-	-	-	0.00%
Service Agreement-Medquest	1454	-	-	-	-	0.00%
SERVICE AGREEMENT - LINDSEY BOWN	1459	9,000	18,000	9,000	9,000	0.00%
SERVICE AGREEMENT - DR. JOHN STIR	1460	45,000	-	-	-	0.00%
Transfers to Reserves-Phys. Recr.	1701	45,000	-	-	68,000	100.00%
Transfers to Reserves-Medquest	1702	-	-	-	-	0.00%
Transfer to Reserve Fund-Brockton	1720	-	-	-	-	0.00%
OPERATING EXPENDITURES		107,003	26,741	24,400	94,800	288.52%
REVENUES						
Trans. From Reserves	0141	12,753	9,000	9,000	9,000	0.00%
Donations-Medquest	0176	-	-	-	-	0.00%
Donations-Physician Recruitment	0177	-	-	-	-	0.00%
Agreements-Physician Recruitment-BR	0190	93,250	7,000	11,550	64,350	457.14%
Agreements-Physician Recruitment-SB	0192	4,500	15,100	3,850	21,450	457.14%
Agreements-Medquest	0195	-	-	-	-	0.00%
OPERATING REVENUE		110,503	31,100	24,400	94,800	288.52%
TOTAL OPERATING		(3,500)	(4,359)	-	-	0.00%
TOTAL PHYSICIAN RECRUITMENT						
		(3,500)	(4,359)	-	-	0.00%

288.52% Increase/(Decrease)

**OPERATING
BUDGET FOR PHYSICIAN RECRUITMENT - BROCKTON SHARE
2022**

PARTICULARS 01-3149	ACCOUNT NUMBER	2020	2021		2022	% Increase from PY
		ACTUAL	ACTUAL	BUDGETED	BUDGETED	
EXPENDITURES						
Medical Clinic Loan Principal	1300	-	-	-	-	0.00%
Medical Clinic Loan Interest	1301	-	-	-	-	0.00%
Agreement-Physician Recruitment	1344	47,250	-	11,550	64,350	457.14%
Transfer to Reserves-Brockton	1701	-	-	-	-	0.00%
Transfer to Reserve Fund-Brockton	1720	-	-	-	-	0.00%
OPERATING EXPENDITURES		47,250	-	11,550	64,350	457.14%
REVENUES						
Trans. from Reserve Fund-Dr Recruit	0142	-	-	-	-	0.00%
OPERATING REVENUE		-	-	-	-	0.00%
TOTAL OPERATING		47,250	-	11,550	64,350	457.14%
TOTAL BROCKTON SHARE						
		47,250	-	11,550	64,350	457.14%
				457.14%	Increase/(Decrease)	
				52,800	Increase/(Decrease)	