Regional Advisory Committee (RAC)

The Regional Advisory Committee (RAC) shares best practices and develops opportunities for networking by acting as a liaison between business/industrial sectors, communities and the SEDC, thereby assisting with the foundation of collaborative partnerships. The committee is comprised of representatives from the municipalities covered by this newsletter, as listed below.

Municipality of Arran-Elderslie

Phone: 519-363-3039

Email: ecdev@arran-elderslie.ca

Township of Chatsworth Phone: 519-794-3232

Email: psinnamon@chatsworth.ca

Municipality of Brockton Phone: 519-881-2223 Email: info@brockton.ca

Town of Minto Phone: 519-338-2511

Email: info@town.minto.on.ca

Town of Hanover Phone: 519-364-2780

Email: amarshall@hanover.ca

Municipality of South Bruce

Phone: 519-392-6623

Email: clerk@southbruce.ca

Township of Southgate Phone: 519-377-5057

Email: tmurphy@southgate.ca

Township of Wellington North

Phone: 519-848-3620

Email: dsmall@wellington-north.com

Grey Highlands Chamber of Commerce

Phone: 519-986-4612

Email: info@greyhighlandschamber.com

Municipality of Grey Highlands

Phone: 519-986-1216

Email: ecdev@greyhighlands.ca

Municipality of West Grey

Phone: 519-369-2200 Email: info@westgrey.com

EDITORS COMMENTS

The Regional Advisory Committee thanks all the new businesses and the local real estate brokerages that participated in the recently completed Covid-19 The information received will play an important part in providing additional COVID pandemic recovery opportunities. The Saugeen Economic Development Corporation continues to offer the Business Resurgence Program as a free service providing local businesses tailored advice, consulting and mentorship to help navigate through these challenging times. The Businesses Resurgence Program offers 7 different options suited to the immediate needs of the eligible businesses. To date, 93 businesses have participated in the program and SEDC is currently open to receiving new applicants as spots are available for a limited time only. If you know a business that could benefit from this free service or you own a business and would like to take part in the program, please visit the SEDC website to fill out an application or call Caly Collins. 519-799-5750 ext 301.

COVID-19 INDICATORS





Real Estate Sales Market Keeps Growing **New Motor Vehicle Sales** Increase in Sales







Building Permits Massive Increase



Unemployment Dramatic Rise

Business Resurgence Program

Great Opportunity



CONTACT US

角 sbdc.ca



THE SAUGEEN **ECONOMY**

Jan-Jun 2021



Saugeen Economic **Development Corporation in** Partnership with the Regional **Advisory Committee**

A COMMUNITY FUTURES DEVELOPMENT CORPORATION

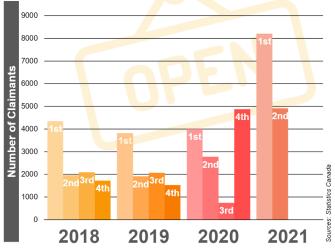




Unemployment SAUGEEN AREA

LOCAL AREA SEES SIGNIFICANT RISE AS THE PANDEMIC PERSISTS LONGER THAN EXPECTED

At the end of May 2021, there were 2,270 claimants for unemployment insurance in the Saugeen catchment area - Up 1400 (161%) from May 2020. By comparison, there was a 327% increase Ontario-wide.



NOTE: Unemployment data does not include data for June 2021 as the information was not available at time of printing.



New Motor Vehicle Sales Local Area

SALES RUNNING STRONG

In the 1st half of 2021, local sales were reported at 2,403 units versus 1,777 units in 2020. This represents an increase of 626 units or 35.2% in 2021. By comparison, Ontario-wide sales had a 29.8% increase over the same time period.



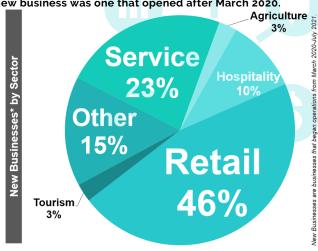
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New Businesses

Saugeen Area

REGIONAL PARTNERS CONTINUE TO PROVIDE OUALITY SERVICES TO LOCAL BUSINESSES

This information is provided by the RAC's 'New Business COVID-19 Survey'. The survey was open from June 22nd to July 6th, 2021. This survey was open to 84 new businesses throughout the Saugeen Region with a 46% response rate. A new business was one that opened after March 2020.

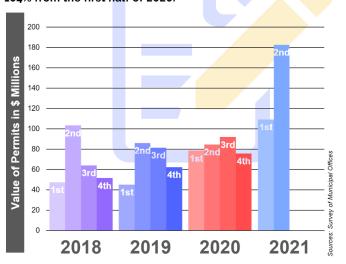


NOTE: The information in this newsletter was deemed accurate at the time of printing. We have made every effort to ensure the accuracy of the contents of this document and accept no responsibility for errors or omissions.

Building PermitsSaugeen

ISSUED PERMITS ON THE RISE

The value of building permits issued at the end of the first half of 2021 was reported at \$292 million, Up \$149 million or 104% from the first half of 2020.



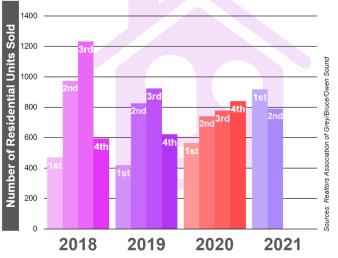


Real Estate Sales

Grey/Bruce/Owen Sound

PRICES CONTINUE TO SURGE UPWARDS

The first half of 2021, the number of homes sold totaled 1,829 units, up 42% from same period in 2020. The average price of homes sold during 1st half of 2021 was \$632,067.12, up 44.3% from same time period in 2020. The total value of Agricultural properties sold between Jan and Jun of 2021 is \$83 million, up 114% from the same period in 2020.



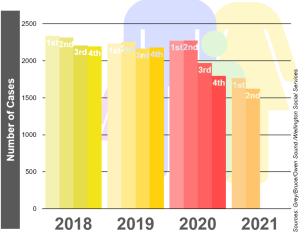


Social Assistance

Grey/Bruce/Owen Sound/ Wellington County*
*Not including the city of Guelph

CASELOADS ARE DOWN AS ANTICIPATED

In the first half of 2021, the average caseloads were reported as 1158. This represents a decrease in caseloads by 34% when compared to the same time period in 2020.



NOTE: The caseload decrease will be in part due to federal income supports that were put in place due to COVID-19. At this time there is no data available to confirm the specific impact that these benefits have locally.